

# Corporate vs. Standard Group Contracts

Below you'll find a useful chart that compares Norwegian Cruise Line's Corporate Group Contracts with Standard Group Contracts. If you have any questions about this chart or our Meetings, Incentives, & Corporate Events, please feel free to contact us during normal business hours at 1.866.NCL.MEET or anytime via email at Events@NCL.com.

## CORPORATE GROUP CONTRACT\*

## STANDARD GROUP CONTRACT\*

	CORPORATE GROUP CONTRACT*	STANDARD GROUP CONTRACT*
<b>Stateroom Assignments</b>	Assigned when a signed contract is received.	Assigned when full deposit of \$250 pp is received.
<b>Site Inspection Staterooms</b>	Provided in Contract at 1 for 50 staterooms	Not provided
<b>Payment Schedule</b>	- 10% due within 30 days of quote (initial deposit) - 25% due 180 days prior to sailing - 25% due 120 days prior to sailing - 40% due 60 days prior to sailing (final payment)	Initial deposit of \$25 pp is due within 21 days of quote
<b>Rooming List</b>	Due 60 days prior to sailing	Due 75 days prior to sailing
<b>Government Taxes &amp; Fees</b>	Due 60 days prior to sailing	Due 75 days prior to sailing
<b>Service Fees</b>	Pre paid 60 days prior to sailing	Charged to guests' folio onboard
<b>Cancellation Penalties</b>	- 180 to 121 days prior to sailing - \$100 pp for anything above 20% of allocation - 120 to 61 days prior to sailing - \$150 pp for anything above 10% of remaining allocation - 60 to 31 days prior to sailing - 75% of cruise fare paid - 30 days prior to sailing - 100% of cruise fare paid	- 75 to 30 days prior to sailing - \$250 pp deposit - 29 to 8 days prior to sailing - 50% of cruise fare paid - 7 days or less prior to sailing - 100% of cruise fare paid
<b>Space Reviews/Recalls</b>	Not applicable	- 180 days prior to sailing - If less than 25% of total space is not sold, 50% of unsold space is released - 150 days prior to sailing - If less than 50% of total space is not sold, 50% of remaining unsold space is released - 120 days prior to sailing - All remaining unsold space is released
<b>Maximum Size</b>	Not applicable	99 staterooms without prior approval
<b>Function/Meeting Space</b>	Reserved when contract is signed	Reserved when final payment is received
<b>Name Changes</b>	Permitted 72 hours prior to departure	Permitted outside of 75 days prior to sailing. Within 75 days prior to sailing are subject to Cancellation Penalties outlined above. If change occurs after documents have been issued, a \$35 charge applies to reissue documents.

\*Based on 7-day, non holiday departure.

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